

"I want to belong to an organization where I can combine both meaningfulness by helping people and a performance-driven career path. Sanofi provides the necessary support for it."

THIS IS MY SANOFI. DISCOVER YOURS.



IN A CONVERSATION WITH MR. DAVID TICK GENERAL MANAGER OF VACCINES, SANOFI INDOCHINA

WHY DO YOU JOIN SANOFI VIETNAM?

I am delighted to move to Vietnam and assume the role of General Manager of Vaccines and feel privileged to obtain this great opportunity with Sanofi.

After serving in military as a tank driver in Austria and obtaining my Bachelor of International Business Administration in the Netherlands, I started my professional career in the banking industry, focusing on M&A investments, where I spent long hours to learn applying the university skills. After that, I moved to management consulting and my passion with business administration was ignited, which motivated me to pursue a Master of Business Administration in Barcelona, Spain.

During my time in banking and consulting, I quickly realized that I want to roll up my sleeves and drive meaningful changes beyond high-level business performance. I started thinking of the healthcare industry where life-saving therapies for patients are offered. I was looking for an opportunity to work in a large, well-organized pharmaceutical company. However, with a pure background in business administration, entry opportunities in the healthcare industry were not immediately apparent. Thanks to the culture of diversity, I found my entry to Sanofi as an attaché to the country manager of Austria in 2013. Since then, I have shared the same belief with our colleagues: working hard and smart every day to create positive impacts to millions of people around the world.

Before moving to Vietnam, I have always lived in Europe. But my father has always been a globetrotter, which made me believe that I inherited this virtue from him. I am very keen on exploring other parts of the world. And it seems like I am always prepared to adapt my plan as I grow and as opportunities come my way. So, I happily accepted the opportunity of moving to Vaccines business in Vietnam. The call to an Asian country was very tempting. And it is also another time for me to conquer new challenges and be adventurous.

YOUR CURRENT RESPONSIBILITIES

As Head of Vaccines business in Vietnam and Cambodia, I want to contribute together with my team to overcome any burdens that prevent the people in Vietnam and Cambodia from receiving full access to life-saving vaccines. At Sanofi, we believe in a world where no one suffers or dies from a vaccine preventable disease. This is important to me personally, as its focus on preventing disease is closely aligned with my own values. Furthermore, I am here to support the team, to develop talents, to care for people and help them achieve their career objectives. So, I would love to see my team find their happiness when they come to Sanofi every day.

With respect to my priorities for the Vaccines business in Indochina, we will focus on:

- Matching the unprecedented demand of the thriving Vietnamese and Cambodian people with a sustainable supply of innovative vaccines with an uncompromised commitment towards business compliance and ethics.
- Further creating awareness for the necessity of vaccination and overcome burdens to facilitate people's access.
- And continuously developing individuals' skills, mindsets and career paths. Most importantly, we want to build a highly effective and happy team where we can enjoy the fun together and achieve our priorities as a team.

Besides work, I want to fulfill my responsibilities with my wife and 2 daughters the best way possible. My family has just relocated to Vietnam with me so helping them to settle down well is most important. The team here at Sanofi is very welcoming and I am lucky to have received a lot of support from them.

DIVERSE OPPORTUNITIES AT SANOFI

Sanofi is an organization that strongly focuses on people development and diversity. We value people with authentic and unique personalities and experiences. Diversity is our strength and what matters is how an individual adds to this diversity and brings the best versions of oneself to work every day. As part of this multinational organization, I feel privileged to being offered my current career path. With the opportunities via different roles such as Senior project manager and Attaché to country chair, Head of marketing & sales for Diabetes and Cardiovascular in Austria and then Head of Diabetes & Cardiovascular in Austria, I have had the chances to progress as a professional in healthcare. Leaders in Sanofi provide accountability for all aspects of the business and support our people achieve success and development which match their personal goals. This sort of career journey is possible for me and so it is for others.

