

Meeting Monsinee Sathirakawinskul – Head Of Cambodia Operations, Consumer Health Care

WHY DID YOU JOIN SANOFI?

I would say joining Sanofi is a true fate. I joined Sanofi back in January 2017 because of the Sanofi-Boehringer Ingelheim swap deal. At that time, I was working for Consumer Healthcare at regional office in Singapore for Boehringer Ingelheim. When the swap deal was announced, it was not easy to go through all of the transition and selection processes. However, I stayed positive and focused on what I had been doing. So, here I am, more than 2 years with Sanofi with 3 different roles. Prior that, I graduated Master of Science in UK and was back to Thailand to start my career in banking industry. For a while, I decided to move to fast moving consumer goods industry and then to consumer healthcare as I believed I could bring my commercial expertise to pharmaceutical industry and wanted to do some meaningful work.

The journey with Sanofi is relatively short but fulfilling and exciting. Despite some challenges that Sanofi has been facing in order to maintain its leadership position in the market, the company empowers its people to perform at their best and encourages employees to take calculated risk and experiment new ways of working. I also appreciate that Sanofi is strongly committed to bring our four core values to life and strongly promote them throughout the organization across all levels.

YOUR CURRENT ROLE AT SANOFI?

I'm currently holding Head of Cambodia Operations position, managing overall governance of Sanofi Cambodia as well as spearheading Sanofi Consumer Healthcare business unit in Cambodia to deliver excellent business performance. As one of

to the market and local people but also to the whole Sanofi Cambodia organization leading pharmaceutical companies in Cambodia, we do believe that we have a responsibility to serve healthier and fuller lives of our employees, our customers and 16 million Cambodian people. This aspiration and clear purpose give me great inspirations and motivations to perform at my best every day.

Not only does my current job allow me to create good impacts. Cambodia is a rather small market and used to operate quite independently from other Sanofi affiliates. So, from previous working experience in a regional role, I have shared good practices from other markets to the team and start applying them in Cambodia. Besides, promoting Sanofi

Cambodia to broader organization by showcasing our great achievements as well as Cambodian talents to Sanofi management team is also at the top of the list.

GROWTH OPPORTUNITIES AT SANOFI

I am very grateful for all the development opportunities provided to me by Sanofi since the first day I joined the company. Sanofi does support employees' career development and does take calculated risk to nurture its people. Within just 2 years and 4 months, I have been appointed 3 different roles from SEA Commercial & Business Operations Lead, to CHC Operations Head and now Head of Cambodia Operations. Through each position, I see myself growing via the invaluable lessons that I have learned and exciting experiences that I have gone through.

From my personal view, I would say it is possible for each and every employee to grow their career in Sanofi as long as they can demonstrate they are ready for next move and they are a role model for living Sanofi's core values.

I have a very good relationship with my colleagues and have received great support from everyone despite geographical boundaries. How grateful I am! I am enjoying every moment that I have had thus far with the company and my future with the company is foreseeable.





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Ms. **Monsinee Sathirakawinskul**
Head of Cambodia Operations –
Consumer Health Care,
Sanofi Cambodia


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